



FY2008 Results
Gary Martin, Chief Executive Officer
Jonathan Pollard, Acting Chief Financial Officer
Alison MacFarlane, Director of Marketing
Michael Roach, Director of Sales



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Jonathan Pollard

Acting Chief Financial Officer

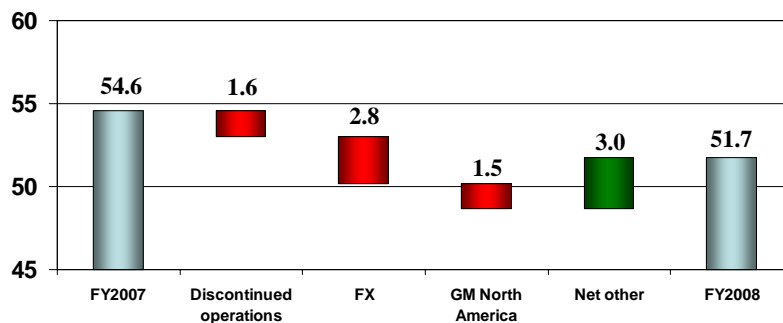


FY2008 Full Year Results

\$'M	Actual FY2008	Actual FY2007	Variance
Sales Revenue	51.7	54.6	(2.9)
Gross margin	32.3	37.1	(4.8)
EBITDA	20.0	23.6	(3.6)
NPAT	13.1	15.3	(2.2)
<i>Gross margin %</i>			
	62	68	
<i>EBITDA %</i>			
	39	43	
<i>NPAT %</i>			
	25	28	
<i>FX rates</i>			
USD/AUD	86.0c	78.4c	
EUR/AUD	60.7c	59.9c	



Sales revenue analysis FY07/08 (\$M)



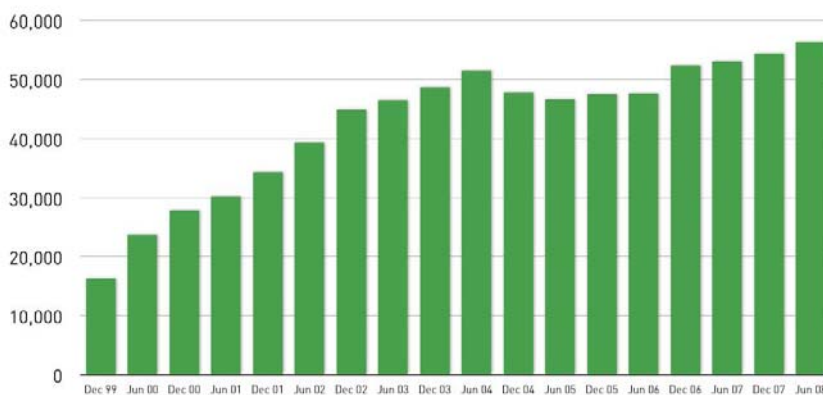


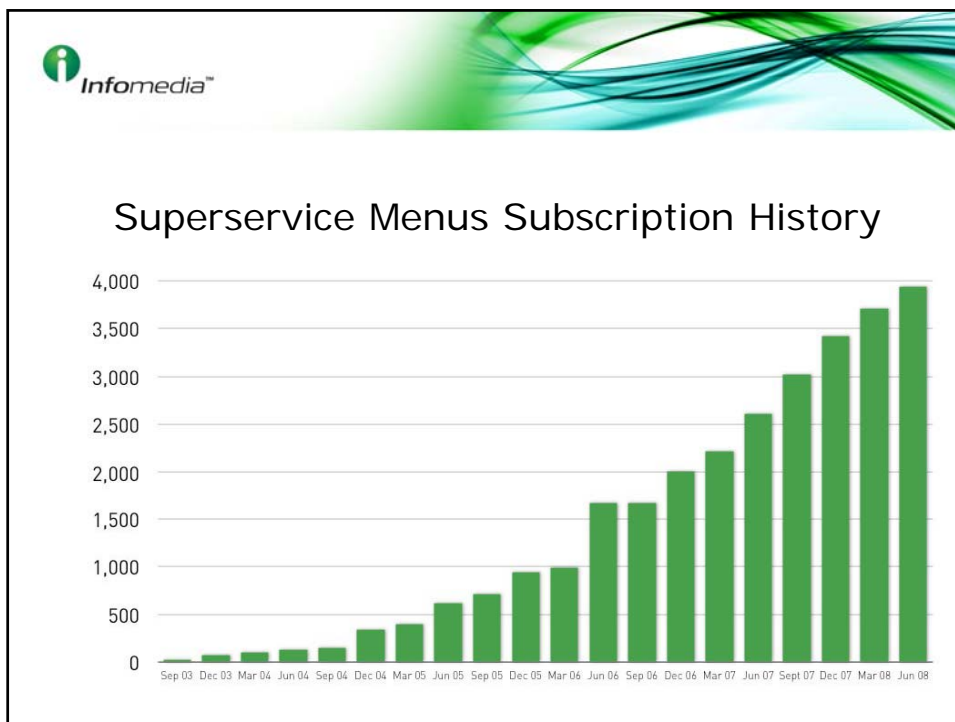
FY2008 Full Year Sales Analysis

\$'M	2008	2007	Variance
Sales excluding GM North America & discontinued operations	50.7	47.7	3.0
GM North America & discontinued operations	3.8	6.9	(3.1)
FX	(2.8)	-	(2.8)
Reported Sales	51.7	54.6	(2.9)
<i>Growth in Sales ex GM North America, discontinued operations & FX</i>			
	6.3%		



EPC Subscription History





FY2008 Share Buy Back

FY2007 Ordinary shares	325,971,572
FY2008 Ordinary shares	322,373,606
Share buy back	(3,597,966)
Total Cost	\$1.4M
Weighted average price	38c



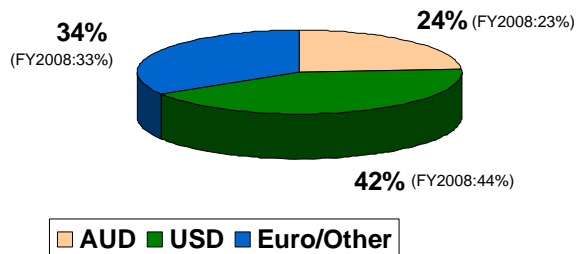
FY2008 Balance Sheet

\$M:	2008	2007
Cash	14.2	15.7
Net trade receivables	5.2	6.9
Property, plant and equipment	2.1	2.8
Intangibles including R&D	20.5	17.1
Debt	-	-
Other net liabilities	(9.5)	(9.6)
Net Assets	32.5	32.9

Note: FY2008 Share buy back \$1.4M



Estimated revenue currency mix FY2009





Foreign Currency Summary

USD summary

Period	Coverage	FX rate
FY2009	65%	0.865
FY2010	10%	0.868

EUR summary

Period	Coverage	FX rate
FY2009	65%	0.583
FY2010	10%	0.579



FY2008 Dividends

Final dividend	1.4 cents
Interim dividend	1.8 cents
Total	3.2 cents
Payout ratio	80%
Payment date	18 September 2008



Alison MacFarlane

Director of Marketing



Marketing Focus

- Brand and product marketing management
- Voice of the Customer
- Evolution of products to fit customer needs



Manage Existing Products

- Promote existing products
- Review products for continued customer relevance
- Offer best in class support



Voice of the Customer

- Identify future product needs
- Survey customers to test solution concepts



Product Evolution

- One size doesn't fit all
- Different roles need different products
- Web is the preferred platform



Michael Roach

Director of Sales

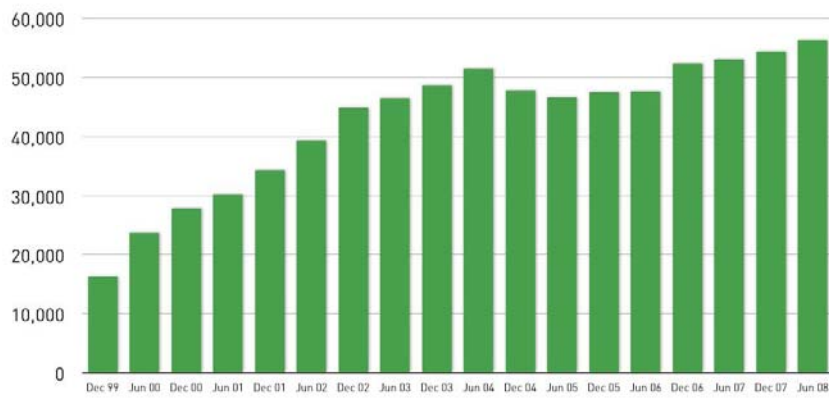


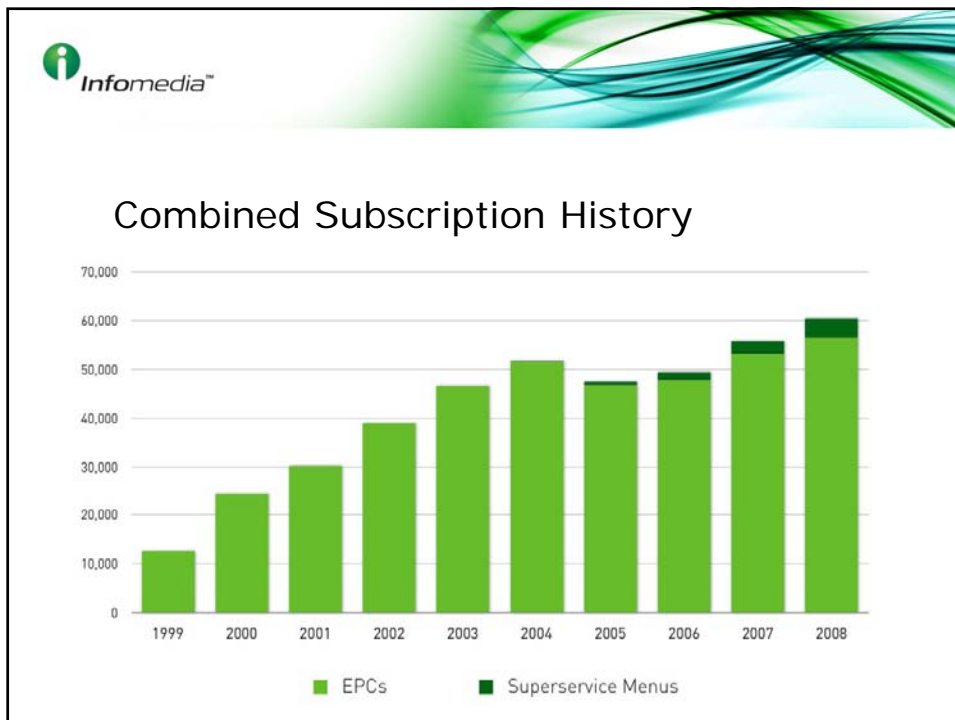
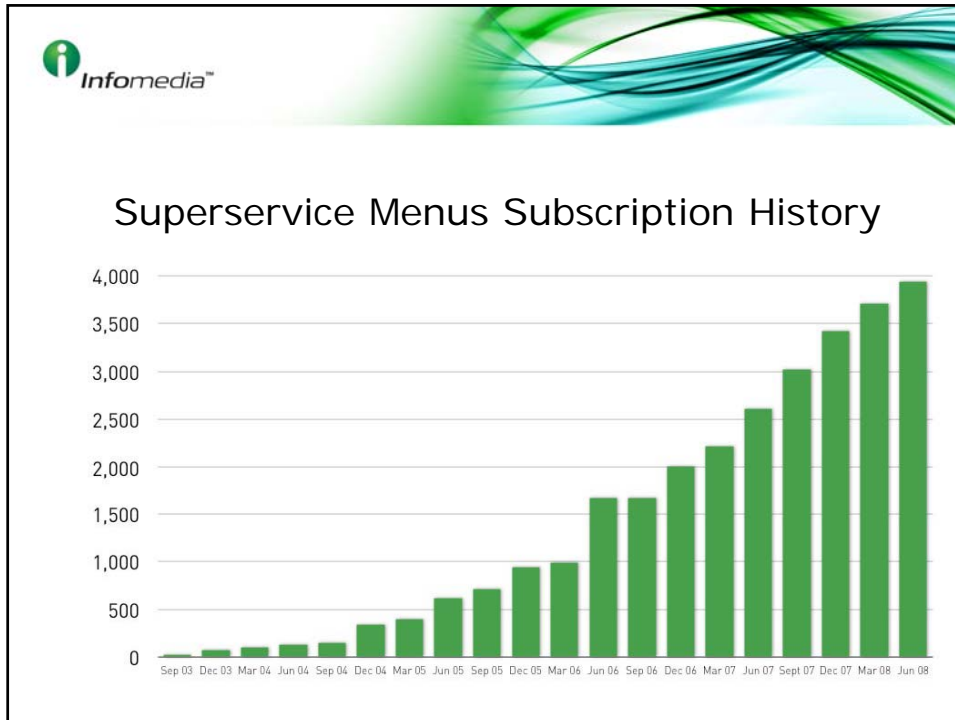
Sales and New Business

- Current product subscriptions
- Product launches
- Contract renewals
- New business and new industry segments



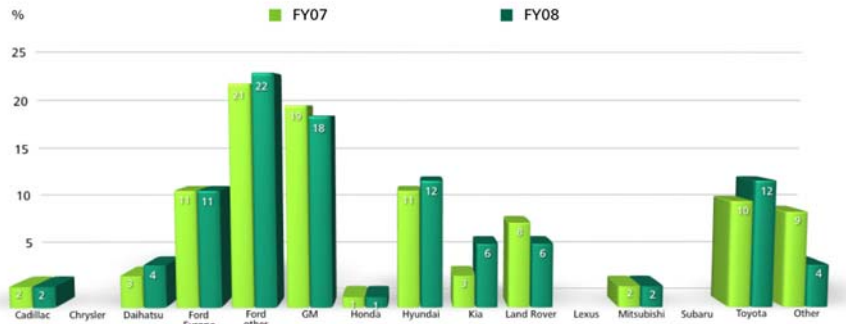
EPC Subscription History







Customer Mix by Revenue



Product Launches

 ONLINE PARTS SELLING SYSTEM	ASIA PACIFIC Toyota New Zealand EUROPE Toyota Belgium, France, Germany, Netherlands, Spain, Switzerland
 ONLINE PARTS ORDERING SYSTEM	LATIN AMERICA Ford Mexico
	ASIA PACIFIC Holden New Zealand, Kia Australia, Lexus Australia, Suzuki Australia EUROPE Daihatsu Norway, Hyundai Turkey, Kia France, Kia Norway, Subaru Norway



Contract Renewals

- Electronic Parts Catalogues
 - Ford Asia Pacific
 - Ford Mexico
 - Hyundai USA
 - Toyota Mexico
 - Toyota USA



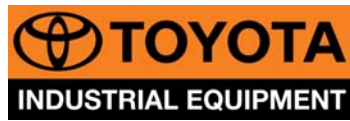
New Contracts and New Business

- Ford Mexico
 - Microcat LIVE and Microcat MARKET
- Toyota USA
 - Microcat MARKET
- General Motors USA
 - Superservice Menus
- Hyundai Worldwide
 - Superservice Menus



New Business

- Toyota Materials Handling Unit (TMHU)
 - Microcat MARKET



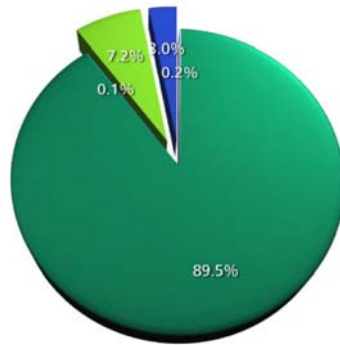
Gary Martin

Chief Executive Officer



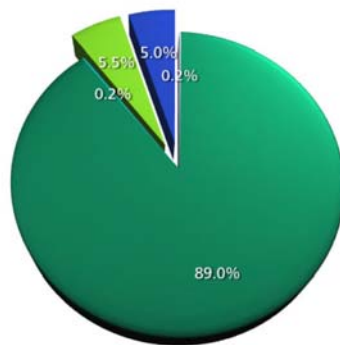
Revenue by Product – FY07

APB EPC MARKET Other SSM



Revenue by Product – FY08

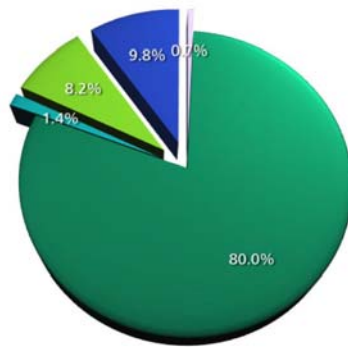
APB EPC MARKET Other SSM





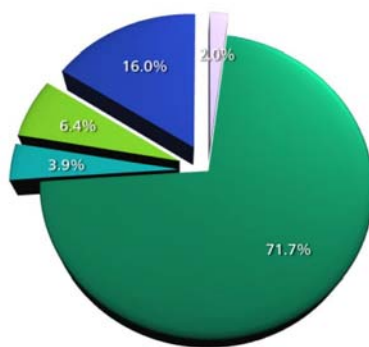
Revenue by Product – FY09

APB EPC MARKET Other SSM



Revenue by Product – FY10

APB EPC MARKET Other SSM





Automotive Industry in Review

- Pressure on sales volumes
- Creating leaner and more flexible manufacturing
- Reducing structural costs
- Moves away from larger vehicles is being replaced by smaller vehicle segment sales



Automotive Industry in Review

- Hybrid technology from embryonic to mainstream
- Focus on fuel efficiency
- Expansion of emerging markets
 - Existing
 - Asia
 - Eastern Europe
 - New players
 - China
 - India



Right Tools

- After Sales area more important than ever
- Age = Servicing
- Infomedia solutions add value to automakers and dealers
- Productivity improvement tools



Strong Team



Dr. Michael Bodner
Chief Information Officer

Appointed May 2008

Strategic
Innovation
Technology transitions
Leading the Technology vision



Right Information

- House of Information – *rich information*
- Strong Brands
- ***Right Information Right Now***
- ***Information Solutions Services Provider***



Innovation by design

Develop and deliver world class solutions

Robust web delivery

Data into meaningful information



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