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HY2006 Results

Gary Martin – Chief Executive Officer

Peter Adams – Chief Financial Officer

2006 Half Year Results

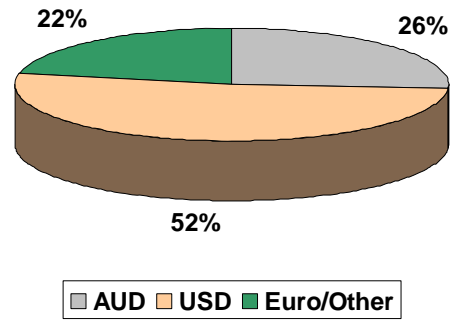
\$'M	HY2006	HY2005
Sales Revenue	27.4	29.6
Gross margin	19.0	20.7
EBITDA	12.5	14.9
EBIT	10.9	10.1
NPAT	8.4	6.9
<i>Gross margin %</i>	<i>69%</i>	<i>69%</i>
<i>EBITDA %</i>	<i>46%</i>	<i>50%</i>
<i>NPAT %</i>	<i>31%</i>	<i>23%</i>

HY2006 Key Profit Drivers

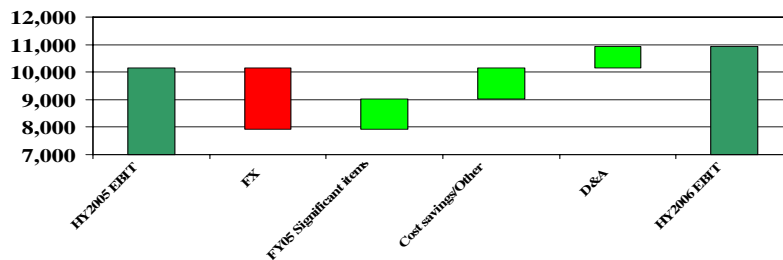
- Higher exchange rates lowering revenues by circa \$2M
- Stable half of Ford Europe subscriptions (keeping above 50% market share)
- Continuing growth in other EPC markets
- Continuing growth in SSM markets
- Cost savings in non-EPC businesses driving breakeven result (refer segmental note in 4D)
- Cessation of third party distributor in North America
- Creation of new North American subsidiary (circa 20 people)
- Taxation benefits derived from R&D program

Foreign Currency Exposures

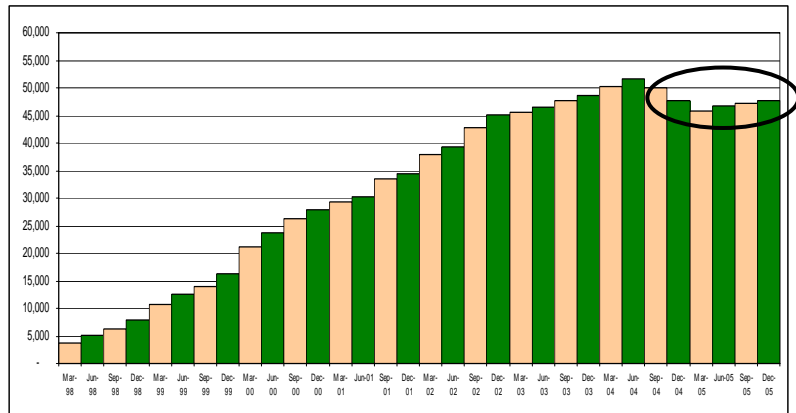
Estimated future revenue currency mix



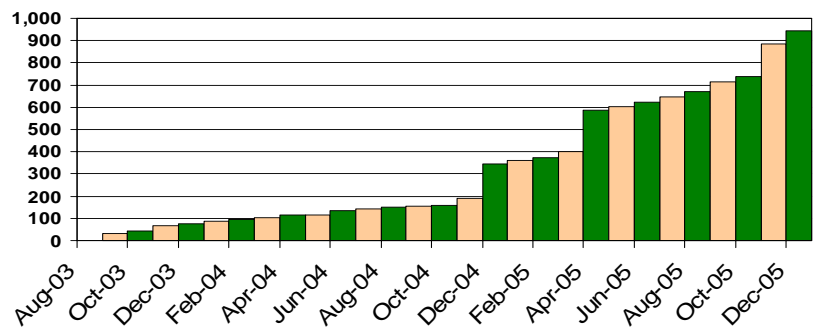
Incremental EBIT Analysis \$'000



EPC Subscription History



SSM Subscription History

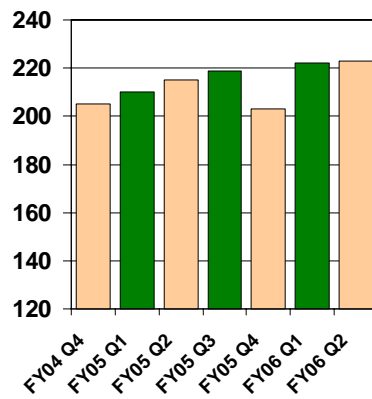


2006 Franked Dividends

Interim dividend	1.9 cents
Record date	8 March 2006
Payment date	24 March 2006

A special fully franked dividend of 3.5 cents was paid to shareholders on 15 December 2005.

Group Headcount



- Completed FY2005 year at 203 from "re-sizing" domestic business
- Increase in Q1 FY2006 for new US office replacing third party distributor

FY2006 Guidance

	Guidance
Sales revenue	\$54M to \$56M
NPAT	\$15M to \$17M

Agenda

- Key Messages
- Global landscape
- Customer base
- Opportunities for growth

One Company Vision

Global leaders in the field of information solutions and services.

Enable our customers to meet their goals through delivering consistent, high quality, world class solutions and support.

Grow our company through new business, customer loyalty and diversity in our thinking, strategy and product offerings.



Product Development

- Clear planning and direction
- High quality
- Speed
- Deliver on time line commitments



Think Like a Customer



Tender Loving Care

Automotive Marketplace - Challenges

Customer loyalty

Delivering the Brand Promise

Competition from non genuine parts sales

Engaging the Independent sector

- research tells us only that IMTs buy less than 10% of total parts from franchised dealers

“One size does not fit all”

Not simply technology – improve process

Minimise OEM and dealer risk



Core Mission

To ensure our clients meet their results through
being able to retrieve parts

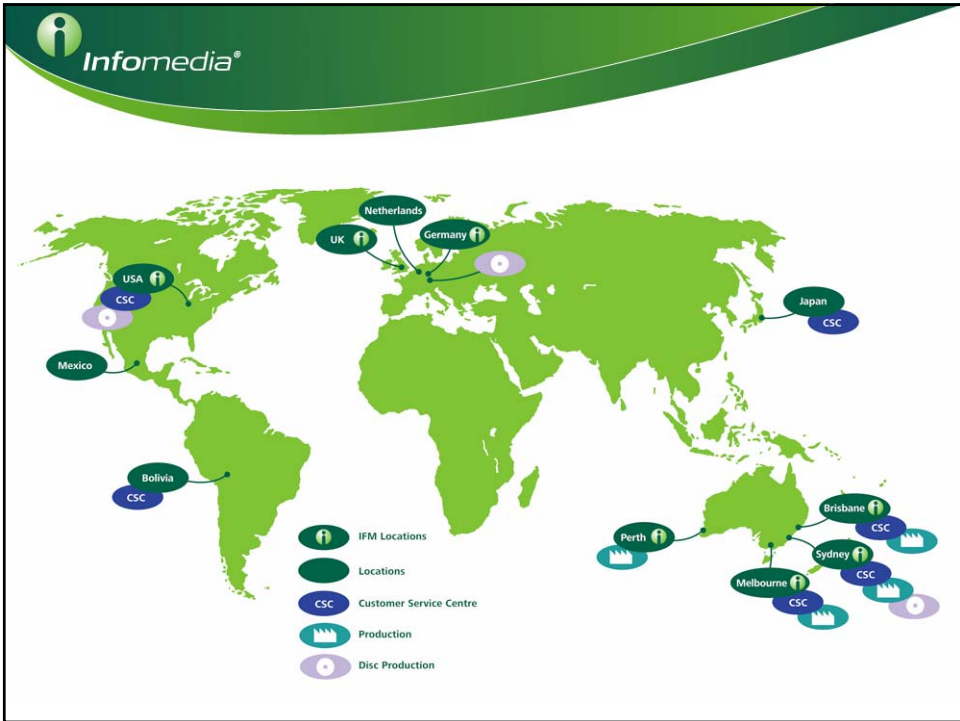
faster
more efficiently
more accurately
more often



Global Landscape







Key Messages

- IFM Europe
- IFM North America
- Asia Pacific
- Japan
- South & Latin America

Customer Base



Customer Base

 **Electrolux**

 **Whirlpool**
HOME APPLIANCES

 **Castrol**

 **bp**

 **Valvoline**

 **Mobil**
The energy to make a difference™

 **Shell**

 **FUCHS**

 **CALTEX**

 **DAIMLERCHRYSLER**

 **THE ARMY**
AUSTRALIAN

 **Snap-on**



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Questions