

Financial Report for the half-year ended 31 December 2002

INFOMEDIA LTD

ABN 63 003 326 243

Directors

Richard David Graham – Chairman & CEO Barry Raymond Ford Fran Hernon Myer Herszberg Andrew Pattinson

Company Secretary

Nick Georges

Chief Financial Officer

Peter John Adams

Registered Office

1300 Pittwater Road Narrabeen NSW Australia

Auditors

Ernst & Young

Share Register

Computershare Registry Services Pty Ltd

Solicitors

Cowley Hearne

Internet Address

www.infomedia.com.au

DIRECTORS' DECLARATION

In accordance with a resolution of the directors of Infomedia Ltd, I state that:

In the opinion of the directors:

- (a) the financial statements and notes of the consolidated entity:
 - give a true and fair view of the financial position as at 31 December 2002 and the performance for the half-year ended on that date of the consolidated entity; and
 - (ii) comply with Accounting Standard AASB 1029: Interim Financial Reporting and the Corporations Regulations 2001; and
- (b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

On behalf of the Board

Richard David Graham

Chairman

Sydney, 24 February 2003

Michael &

31 DECEMBER 2002

Notes

8. BUSINESSES ACQUIRED

(a) EDS PartsImager catalogue business

On 28 August 2002, Infomedia acquired the EDS PartsImager catalogue business. The components of the acquisition were:

Consideration paid:

Cash

Net Assets Acquired: Intellectual property Plant and equipment Goodwill arising from acquisition Total net assets acquired

(b) Australian Windows Publishing business

On 1 July 2002, Infomedia acquired the business of Australian Windows Publishing Pty Limited. The components of the acquisition were:

Consideration paid:

Prepaid option fee

Cash

Net Assets Acquired:

Inventory

Plant and equipment Intellectual property

Goodwill arising from acquisition

Total net assets acquired

CONSOL	IDATED
2002	2001
\$'000	\$'000
22,074	
14,519	
181	
7,374	
22,074	
60	
596	
656	
4	
70	
450	
132	
656	

5. SEGMENT INFORMATION (continued)

SECONDARY SEGMENT

While the products of the consolidated entity are used globally, the Company has only one distinguishable geographical segment, Australia.

Segment products and locations

The consolidated entity's operating divisions are organised and managed separately according to the nature of the products and the services they provide, with each segment offering different products. Infomedia's core business involves the production of the Microcat, PartsImager and Partfinder electronic parts catalogues. These systems are specialised business tools designed to make the selection and sale of replacement parts fast, easy and accurate.

Included within "other divisions" are the Data Management and Business Systems divisions. Data Management provide a range of specialised data analysis and research services primarily to the automotive industry. Business Systems specialises in the development of business management and accounting systems, electronic automotive trading networks and system integration for retail automotive dealerships.

All products are sourced from Australia.

Segment accounting policies

The group generally accounts for intersegment sales and transfers as if the sales or transfers were to third parties at current market prices.

Segment accounting policies are the same as the consolidated entity's accounting policies described in Note 1. During the half year, there were no changes in segment accounting policies that had a material effect on the segment information.

6. SUBSEQUENT EVENTS

On 24 February 2003 the Directors declared a fully franked interim dividend of 1.5 cents per share. The financial effect of the above event has not been recognised as a liability (refer Note 1(b) and 3(c) above).

7. CONTINGENT ASSETS & LIABILITIES

(a) Floating Charge

The security previously held by the Company's bank was released during the period.

(b) Bank Guarantee

A bank guarantee for \$10,350 pertaining to leased premises from a non-related party remains on hand at 31 December 2002

5. SEGMENT INFORMATION (continued)

PRIMARY SEGMENT – PRIOR HALF YEAR 31 DECEMBER 2001

Business Segments		Electronic Catalogue Division	Other Divisions	Eliminations	Total
	Notes	\$'000	\$'000	\$'000	\$'000
REVENUE Sales revenue Other revenue Intersegment revenue		18,215 106 62	2,477 - 875	- (937)	20,692 106
Total segment revenue	# E	18,383	3,352	(937)	20,798
Unallocated revenue: Interest revenue					306
Total consolidated revenue	10				21,104
RESULTS Segment result		10,182	(855)		9,327
Unallocated items: Interest revenue Costs incurred in defending and disposing of Supreme					306
Court Litigation Borrowing costs					(1,218) (11)
Consolidated entity profit from ordinary activities before income tax expense					8,404
Income tax expense	P.				(2,575)
Consolidated entity profit from ordinary activities after income tax expense					5,829
ASSETS	3				
Segment assets	5	14,865	6,259		21,124
Unallocated assets: Cash					14,902
Total Assets					36,026
LIABILITIES Segment liabilities		3,363	1,653		5,016
Unallocated liabilities: Provision for dividend	Ú				4,034
Total Liabilities	*				9,050

5. SEGMENT INFORMATION

PRIMARY SEGMENT - CURRENT HALF YEAR 31 DECEMBER 2002

Business Segments	Electronic Catalogue Division	Other Divisions	Eliminations	Total
N	otes \$'000	\$'000	\$'000	\$'000
REVENUE Sales revenue Intersegment revenue	26,690	2,200 330	(330)	28,890
Total segment revenue	26,690	2,530	(330)	28,890
Unallocated revenue: Interest revenue				352
Total consolidated revenue				29,242
RESULTS Segment result	12,794	(1,252)		11,542
Unallocated items: Interest revenue Borrowing costs				352 (185)
Consolidated entity profit from ordinary activities before income tax expense				11,709
Income tax expense				(3,435)
Consolidated entity profit from ordinary activities after income tax expense				8,274
ASSETS Segment assets	40,373	5,077		45,450
Unallocated assets: Cash				19,440
Total Assets				64,890
LIABILITIES Segment liabilities	25,824	1,101		26,925
Unallocated liabilities: Provision for dividend				
Total Liabilities				26,925

31 DECEMBER 2002 CONSOLIDATED 2002 2001 \$'000 \$'000 3. DIVIDENDS PAID OR PROPOSED (a) Dividends paid during the period: Final June 2002 franked dividend - 1.5 cents per ordinary share (2001: 1.5 cents per ordinary share) 4,864 4,838 (b) Dividends proposed and recognised as a liability: Interim franked dividend - 2001: 1.25 cents per ordinary 4,034 (c) Dividends proposed and not recognised as a liability: Interim franked dividend - 2002: 1.5 cents per ordinary share (refer to change in accounting policy - note 1b) 4,866 4. CONTRIBUTED EQUITY Issued and paid up capital - 324,291,746 shares fully paid (June 2002: 323,734,073) 17,474 17,474 Movement in Shares on Issue Number Opening balance - 1 July 2002 323,734,073 Issued during the half-year: Selective Share Plan (\$Nil consideration per share)

432,393

125,280

324,291,746

Employee Option Plan

A total of 6,519,000 options were issued to eligible employees during the half-year at an average exercise price of \$0.87.

Employee Share Plan (\$Nil consideration per share)

Closing balance - 31 December 2002

31 DECEMBER 2002		CONSO	LIDATED
		2002	2001
	Notes	\$'000	\$'000
A PROFIT FROM ORDINARY ACTIVITIES	1		
2. PROFIT FROM ORDINARY ACTIVITIES	96 97 48		
Profit from ordinary activities before income tax expense includes the following revenues and expenses whose disclosure is relevant in explaining the financial performance of the entity:			
(i) Revenues from ordinary activities	l de la companya de l		
Sales revenue		28,890	20,692
Interest revenue		352	306
Other revenue	3		106
		29,242	21,104
(ii) Expenses from ordinary activities excluding borrowing costs and significant items	30		
Cost of goods sold		5,796	4,254
Salaries & wages (including on-costs)	į.	6,300	5,000
	4		
Depreciation and amortisation			
Depreciation of non-current assets	7	800	661
Amortisation of intangibles	\$	1,104	348
Amortisation of deferred research and development costs	2	361	100
Total depreciation and amortisation	9	2,265	1,109
Operating lease rental	20 20 20	294	207
Bad and doubtful debts	P P	19	20
Foreign currency loss	3	117	
Industrial relations dispute resolution including legal costs	<u> </u>	206	
Costs incurred for non-renewal of overseas distribution			
services	:6 r0	909	
Other expenses	5	1,442	881
	3	17,348	11,471
(***) P			
(iii) Borrowing costs	P		
Borrowing costs	£	185	11
(iv) Significant Items	2,000		
Costs incurred in defending and disposing of Supreme Court	100		
Litigation – refer page 66 in June 2002 Annual Report			1,218
Annual Management of the Control of			
(v) Research & Development Costs	22.40%		
(included within item 2(ii) above)		The State of the S	
Total research & development costs incurred during the period	100	1,210	1,095
Less: research & development costs deferred	3	(537)	(653)
Net research and development costs expensed	27 27	673	442
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NOTES TO THE HALF-YEAR FINANCIAL STATEMENTS

31 DECEMBER 2002

1. BASIS OF PREPARATION OF THE HALF-YEAR FINANCIAL REPORT

The half-year financial report does not include all notes of the type normally included within the annual financial report and therefore cannot be expected to provide as full an understanding of the financial performance, financial position and financing and investing activities of the economic entity as the full financial report.

It is recommended that the half-year report is read in conjunction with the Annual Financial Report of Infomedia Ltd as at 30 June 2002 together with any public announcements made by Infomedia Ltd and its controlled entities during the half-year ended 31 December 2002 in accordance with the continuous disclosure obligations arising under the Corporations Act 2001.

(a) Basis of accounting

The half-year financial report is a general purpose financial report which has been prepared in accordance with the requirements of the Corporations Act 2001, applicable Accounting Standards including AASB 1029 'Interim Financial Reporting' and other mandatory professional reporting requirements (Urgent Issues Group Consensus Views).

The financial report has been prepared in accordance with the historical cost convention.

For the purpose of preparing the half-year financial report, the half-year has been treated as a discrete reporting period.

(b) Change in accounting policies

The consolidated entity has adopted the new Accounting Standard AASB 1044 "Provisions, Contingent Liabilities and Contingent Assets" which has resulted in a change in the accounting for dividend provisions. Previously, the consolidated entity recognised a provision for dividend based on the amount that was proposed or declared after the reporting date. In accordance with the requirements of the new standard, a provision for dividend will only be recognised at the reporting date where the dividends are declared, determined or publicly recommended prior to the reporting date. The effect of the revised policy has been to increase consolidated retained profits and decrease provisions at the beginning of the half-year by \$4,864,000. In accordance with the new Standard, no provision for dividend has been recognised for the half-year ended 31 December 2002. The change in accounting policy has had no effect on basic and diluted EPS.

All other accounting policies are consistent with those applied in the most recent annual financial report.

STATEMENT OF CASH FLOWS

		CONSOLIDATED		
HALF-YEAR ENDED 31 DECEMBER 2002	1	2002	2001	
	Notes	\$'000	\$'000	
CASH FLOWS FROM OPERATING ACTIVITIES	1			
Receipts from customers		27,086	23,284	
Payments to suppliers and employees	1	(15,142)	(13,146)	
Interest received		352	306	
Borrowing costs	ji J	(185)	(11)	
Income tax paid	1	(2,728)	(3,605)	
NET CASH FLOWS FROM OPERATING ACTIVITIES	<u>.</u>	9,383	6,828	
CASH FLOWS FROM INVESTING ACTIVITIES	9 8			
Acquisition of property, plant and equipment	3	(643)	(3,890)	
Purchase of EDS PartsImager catalogue business	8(a)	(22,074)		
Purchase of Australian Windows Publishing business	8(b)	(596)		
NET CASH FLOWS (USED IN) INVESTING ACTIVITIES		(23,313)	(3,890)	
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from borrowings		21,778		
Repayment of borrowings	ē	(2,296)		
Dividends paid on ordinary shares	9	(4,864)	(4,838)	
Finance lease principal	7	(33)	(50)	
NET CASH FLOWS FROM/(USED IN) FINANCING ACTIVITIES	10 21 32	14,585	(4,888)	
NET INCREASE/(DECREASE) IN CASH HELD		655	(1,950)	
Add opening cash brought forward		18,785	16,852	
CLOSING CASH CARRIED FORWARD	2	19,440	14,902	

STATEMENT OF FINANCIAL POSITION

	C	CONSOLIDATED	
	31 December 2002	30 June 2002	31 December 2001
	\$'000	\$'000	\$'000
CURRENT ASSETS	and the same of th		
Cash	19,440	18,785	14,902
Receivables	7,305	5,481	5,599
nventories	64	61	97
Other	926	228	227
OTAL CURRENT ASSETS	27,735	24,555	20,825
ION-CURRENT ASSETS			
Property, plant and equipment	7,055	6,890	6,564
ntangible assets	26,944	5,573	5,921
Deferred research & development costs	2,679	2,503	2,331
Deferred tax assets	477	603	385
OTAL NON-CURRENT ASSETS	37,155	15,569	15,201
OTAL ASSETS	64,890	40,124	36,026
CURRENT LIABILITIES			
ayables	3,283	1,845	1,809
nterest bearing liabilities	6,087	58	117
rovisions excluding tax liabilities	1,041	5,902	4,911
rovision for income tax	1,111	1,026	436
eferred revenue	518	605	729
OTAL CURRENT LIABILITIES	12,040	9,436	8,002
ION-CURRENT LIABILITIES			
nterest bearing liabilities	13,434	14	18
rovisions excluding tax liabilities	236	201	129
eferred tax liabilities	1,215	782	901
OTAL NON-CURRENT LIABILITIES	14,885	997	1,048
OTAL LIABILITIES	26,925	10,433	9,050
IET ASSETS	37,965	29,691	26,976
QUITY			
Contributed equity	17,474	17,474	17,474
Retained profits	20,491	12,217	9,502
TOTAL EQUITY	37,965	29,691	26,976

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STATEMENT OF FINANCIAL PERFORMANCE

HALF-YEAR ENDED 31 DECEMBER 2002		CONSOLIDATED		
Notes	2002	2001		
	\$'000	\$'000		
2(i)	29,242	21,104		
2(ii)	(17,348)	(11,471)		
2(iii)	(185)	(11)		
2(iv)		(1,218)		
9	11,709	8,404		
	(3,435)	(2,575)		
	8,274	5,829		
	8,274	5,829		
	2.6	1.8		
1	2.6	1.8		
3	1.5	1.25		
	2(i) 2(ii) 2(iii)	Notes 2002 \$'000 2(i) 29,242 2(ii) (17,348) 2(iii) (185) 2(iv) - 11,709 (3,435) 8,274 - 8,274 2.6 2.6		

DIRECTORS' REPORT

Your directors submit their report for the half-year ended 31 December 2002.

DIRECTORS

The names and details of the directors of the Company in office during the half-year are:

Richard David Graham Chairman and CEO

Barry Raymond Ford Non-Executive Director

(Chairman of Audit and Corporate Governance Committee)

Fran Mary Hernon Non-Executive Director

(Chairman of Remuneration Committee)

Myer Herszberg Non-Executive Director

Andrew Pattinson Executive Director

All Directors were in office from the beginning of the half-year until the date of this report.

PRINCIPAL ACTIVITIES

The principal activities during the half-year of entities within the consolidated entity were:

- developer and supplier of electronic parts catalogues for the automotive industry globally;
- · information management, analysis and creation for the domestic automotive and oil industries; and
- the provision of dealer management systems for the automotive industry.

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There have been no significant changes in the nature of those activities during the half-year.

REVIEW AND RESULTS OF OPERATIONS

The consolidated entity experienced an improvement in sales and profits in the current half-year. Revenue from ordinary activities increased by 39% and profit after tax increased by 42% against the previous corresponding period.

ROUNDING

The amounts contained in this report and in the half-year financial report have been rounded to the nearest \$1,000 under the option available to the Company under ASIC Class Order 98/0100. The Company is an entity to which the Class Order applies.

Signed in accordance with a resolution of the directors.

Richard David Graham

Chairman

Sydney, 24 February 2003

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INDEPENDENT REVIEW REPORT

To the members of Infomedia Ltd

Matters relating to the Electronic Presentation of the Audited Financial Report

This review report relates to the financial report of Infomedia Ltd for the half-year ended 31 December 2002 included on Infomedia Ltd's web site. The company's directors are responsible for the integrity of the Infomedia Ltd's web site. The review report refers only to the statements named below. It does not provide a statement on any other information which may have been hyperlinked to/from these statements. If users of this report are concerned with the inherent risks arising from electronic data communications they are advised to refer to the hard copy of the reviewed financial report to confirm the information included in the reviewed financial report presented on this web site.

Scope

We have reviewed the financial report of Infomedia Ltd, comprising the Statement of Financial Performance, the Statement of Financial Position, the Statement of Cash Flows, Notes 1 to 8 and the Director's Declaration for the half-year ended 31 December 2002. The financial report includes the consolidated financial statements of the consolidated entity comprising Infomedia Ltd and the entities it controlled at the end of the half-year or from time to time during the half-year. The company's directors are responsible for the financial report. We have conducted an independent review of the financial report in order to state whether, on the basis of the procedures described, anything has come to our attention that would indicate that the financial report is not presented fairly in accordance with Accounting Standard AASB 1029 "Interim Financial Reporting" and other mandatory professional reporting requirements in Australia and in order for the company to lodge the financial report with the Australian Securities and Investments Commission.

Our review has been conducted in accordance with Australian Auditing Standards applicable to review engagements. Our review was limited primarily to inquiries of the disclosing entity's personnel and analytical review procedures applied to financial data. These procedures do not provide all the evidence that would be required in an audit, thus the level of assurance provided is less than that given in an audit. We have not performed an audit and, accordingly, we do not express an audit opinion.

Review Statement

As a result of our review, we have not become aware of any matter that makes us believe that the half-year financial report of Infomedia Ltd is not in accordance with:

- (a) the Corporations Act 2001, including:
 - (i) giving a true and fair view of the consolidated entity's financial position as at 31 December 2002 and its performance for the half-year ended on that date; and
 - (ii) complying with Accounting Standard AASB 1029 "Interim Financial Reporting", and the Corporations Regulations 2001;
- (b) other mandatory professional reporting requirements in Australia.

Ernst + Young
Ernst & Young

John Haydon Partner Sydney

Date: 24 February 2003