

# Infomedia Ltd

## Q1 Report — FY2006



Thursday 27 October 2005 (9am), Frenchs Forest, Sydney NSW

Infomedia is pleased to present the first quarter report for FY2006.

- The Company achieved Sales Revenue for the quarter of \$13,539,000 and NPAT \$3,322,000.
- Electronic Parts Catalogue (EPC) subscription numbers remained strong, with two consecutive quarters of growth.
- Superservice Menus™ subscriptions grew over the previous corresponding quarter by 362%.
- After restructuring initiatives undertaken by the Company, the Business Systems Division recorded a positive contribution for the quarter.

During the quarter the Company established its own subsidiary in the USA and successfully transitioned from a third party distributor. The benefits of this direct representation will be improved customer satisfaction, customer loyalty and greater business opportunities.

Now in addition to the successful Microcat® electronic parts selling system, the full range of Infomedia products, including Superservice Menus, Lube & Tune Guide™ and Microcat® MARKET™, will be promoted to the North American market.

### New Business

According to David Hawkins, recently appointed Head of New Business, there are significant opportunities within the new business pipeline in the key markets of Europe and North America. Secured this quarter:

- New multi year data license agreement with Mazda Motor Corporation
- New multi year data license agreement with Isuzu Motors America
- Renewal of Honda Australia data license agreement for a further 3 years
- Renewal of Hyundai Motors America marketing agreement for a further 3 years
- Transition of the General Motors SPO data license agreement for a further 3 years

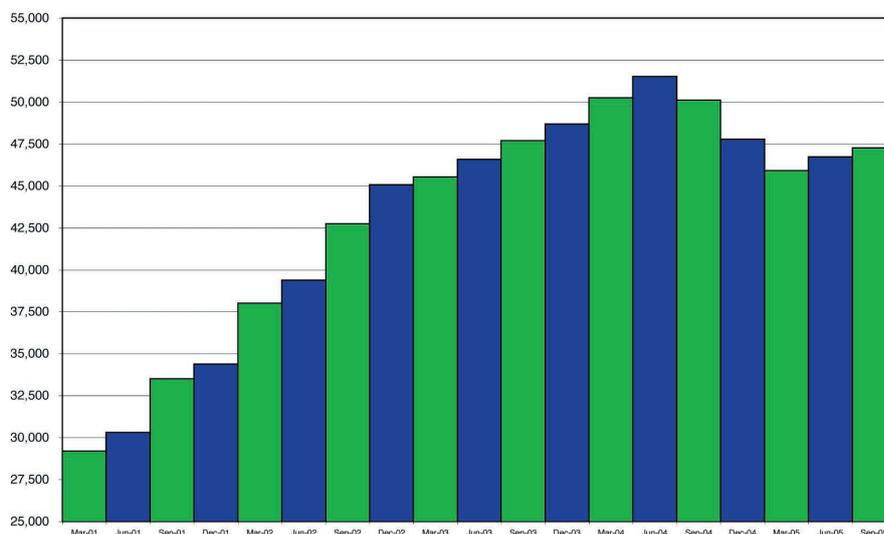


The Company paid a fully franked 1.7 cent final dividend per share on 29 September 2005 to shareholders of record at 8 September 2005.

Consolidated Unaudited First Quarter Financials*			
\$'000	FY2006 AIFRS	FY2005 AIFRS	FY2005 Reported
Sales Revenue	13,539	15,169	15,169
less			
Cost Of Sales	4,132	4,430	4,430
Gross Profit	9,407	10,739	10,739
less			
Expenses	4,615	4,831	4,995
Net Profit Before Tax	4,792	5,908	5,744
less			
Taxation	1,470	1,736	1,736
Net Profit After Tax	3,322	4,172	4,008

\* The current quarter unaudited results have been prepared under the new Australian equivalents to International Financial reporting Standards (AIFRS). Further information of the nature and impact of AIFRS can be found on pages 55 and 56 of the 2005 Annual Report.

#### EPC Subscription History



#### SJM Subscription History

