



## FASTER EASIER ORDERING

# BUY NOW!

Microcat Partsbridge offers Buy Now pricing so when your body shops open an estimate a purchase price will be displayed right away. So they can now order their aftermarket parts when they send their initial order.

This makes it faster and easier to process your shop orders and you can quote on parts that were not ordered the first time.

### TO PROCESS AN ORDER USING BUY NOW PRICING:

1 Click **Open** on an order in the **New Estimates** tab.

2 View the parts list including the part type, margin and sell price.

The genuine parts pricing will be based on the typical discount. The aftermarket parts pricing will be based on the Buy Now pricing that has been set up in the Customer Account Settings.

3 Check the status of the parts – **Buy Now, Order, Quote, Do Not Order**.

For parts that were not ordered, you can re-quote the customer.

4 Follow your normal invoicing process to ensure you receive your rebates.

**MICROCAT.Partsbridge** Order Manager Reports Infomedia Dealership

[Back to Estimate List](#) Estimate R05312 - E-450 Electric Hatchback (2016 - 2020) (ABCDEFGHIJ1234567) - Johnson, Warren

PO Number: [ ] Last Update: Today at 11:57 AM Body shop: Future Motors Insurer: National Insurance Company [More Information](#) [Close](#)

Estimate [Parts Catalog](#) [Notes](#) [Mark as Invoiced](#)

#	PR	Type	Technical Information	Type	Quantity	Cost Price	Retail	Est. Price	Sell Price	Est. Rebate	Margin %	
1		11111-11111	GEAR ASSY, OVERDRIVE PLANETARY	AM Part	1	\$ 816.29	\$ 1357.77	\$ 1259.71	\$ 1007.77	25.00%	25.00%	<a href="#">Buy Now</a> <a href="#">Quote</a> <a href="#">Do Not Order</a>
2		22222-22222	SEAL, OIL (FOR TRANSFER CASE)	AM Part	1	\$ 10.11	\$ 16.81	\$ 15.60	\$ 12.48	25.00%	25.00%	<a href="#">Buy Now</a> <a href="#">Quote</a> <a href="#">Do Not Order</a>
3		33333-33333	BEARING, FRONT PROPELLER SHAFT UNIVERSAL JOINT SPIDER	AM Part	1	\$ 6.06	\$ 10.08	\$ 9.35	\$ 7.48	25.00%	25.00%	<a href="#">Buy Now</a> <a href="#">Quote</a> <a href="#">Do Not Order</a>
4		44444-44444	DRUM SUB-ASSY, REAR BRAKE (LJ)	AM Part	1	\$ 104.55	\$ 173.90	\$ 161.34	\$ 129.07	25.00%	25.00%	<a href="#">Buy Now</a> <a href="#">Quote</a> <a href="#">Do Not Order</a>
5		55555-55555	SHAFT ASSY, STEERING MAIN (W/TILT STEERING)	AM Part	1	\$ 228.12	\$ 379.44	\$ 352.04	\$ 281.63	25.00%	25.00%	<a href="#">Buy Now</a> <a href="#">Quote</a> <a href="#">Do Not Order</a>
6		66666-66666	GEAR ASSY, POWER STEERING(FOR RACK & PINION)	AM Part	1	\$ 457.05	\$ 761.75	\$ 717.61	\$ 574.09	25.00%	25.00%	<a href="#">Buy Now</a> <a href="#">Quote</a> <a href="#">Do Not Order</a>
		77777-77777	NUT, HEXAGON	OEM Part	2	\$ 1.66	\$ 2.76	\$ 2.59	\$ 2.07	25.00%	25.00%	<a href="#">Order</a> <a href="#">Quote</a> <a href="#">Do Not Order</a>
		88888-88888	RACE, THRUST BEARING(FOR OVERDRIVE PLANETARY GEAR)	OEM Part	1	\$ 10.19	\$ 16.95	\$ 15.89	\$ 12.71	25.00%	25.00%	<a href="#">Order</a> <a href="#">Quote</a> <a href="#">Do Not Order</a>

[Add parts manually](#) Buy Now (6) - Order (5) - Quote (1) - Do Not Order (0) - Invoiced (0)

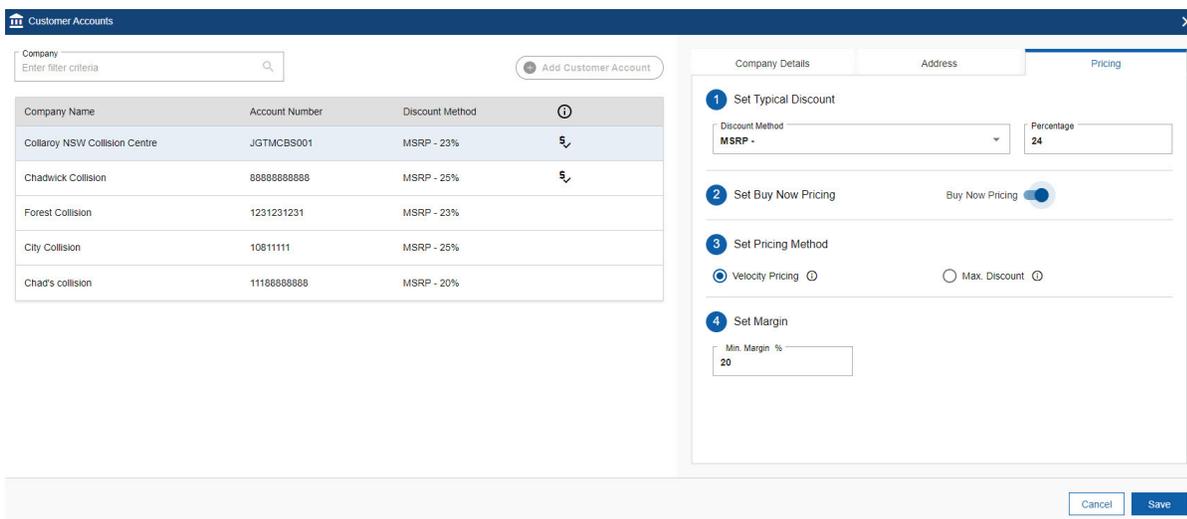
Show entire estimate Cost Price **\$1658.81** Est. Rebate **\$0.00** Margin % **25.00%** Margin Amount **\$552.93** Grand Total **\$2211.74** [Cancel](#) [Save](#) [Archive](#) [Transfer to DMS](#) [Send Quote](#)

### TO SETUP CUSTOMER ACCOUNTS WITH BUY NOW PRICING:

- 1 Click the  icon and select **Customer Accounts**.
- 2 Click the **Pricing** tab.
- 3 Click the  icon for the customer account you want to apply Buy Now pricing.

Company Name	Account Number	Discount Method	
Collaroy NSW Collision Centre	JGTMCBS001	MSRP - 25%	  
Chadwick Collision	88888888888	MSRP - 25%	

- 4 Follow the wizard to setup your customer.
- 5 Enter the **Discount Method** and **Percentage** for the Typical Discount.  
The typical discount pricing is used for the genuine parts.
- 6 Select the **Buy Now Pricing** switch  .  
The Buy Now pricing will be used for the aftermarket parts.
- 7 Select the **Pricing Method**:
  - **Velocity Pricing**: offers pricing that maximizes sales while protecting your gross profits.  
This is the recommended setting.
  - **Max. Discount**: offers pricing with the maximum rebate percentage applied.
- 8 If the Velocity Pricing method was selected, enter the **Minimum Margin %**.  
A default percentage will automatically be entered based on your typical discount. This will protect your profits by ensuring that parts will not be sold below your designated minimum margin.
- 9 Click **Save**.  
The Buy Now pricing will be applied for this body shop and is indicated with  icon.
- 10 Continue to setup Buy Now pricing for your customers.



The screenshot shows the 'Customer Accounts' application window. On the left, there is a table of customer accounts. On the right, the 'Pricing' tab is active, showing a wizard with four steps: 1. Set Typical Discount (Discount Method: MSRP - 24%), 2. Set Buy Now Pricing (Buy Now Pricing: ) , 3. Set Pricing Method (Velocity Pricing selected), and 4. Set Margin (Min. Margin %: 20%).

Company Name	Account Number	Discount Method	
Collaroy NSW Collision Centre	JGTMCBS001	MSRP - 23%	
Chadwick Collision	88888888888	MSRP - 25%	
Forest Collision	1231231231	MSRP - 23%	
City Collision	10811111	MSRP - 25%	
Chad's collision	11188888888	MSRP - 20%	

### WHAT SUPPORT IS AVAILABLE?

For more information on Microcat Partsbridge, access the support materials from within the application or contact Customer Service.